

# *Ocean Rate Bulletin*



## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 21.2 \ 21.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	53%	53%	21										
NYK Line	28%	28%	24										
P&O Nedlloyd	9%	9%	21	\$3,550	\$410								\$3,960
Evergreen	9%	9%	24	\$3,400		\$40		\$520					\$3,960
Weighted Average Container Rate													\$3,960

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 8.0 \ 78.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	50%	5%	11										
Hyundai	25%	3%	10										
OOCL	25%	3%	17										
MOL	0%	87%	10	\$3,600	\$410	\$40							\$4,050

Weighted Average Container Rate

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 8.0 \ 8.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	50%	50%	25										
NYK Line	25%	25%	22	\$3,200	\$410	\$40		\$510					\$4,160
Maersk-SeaLand	25%	25%	27	\$6,300	\$410	\$40							\$6,750
Weighted Average Container Rate													\$5,455

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 176.1 \ 378.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	39%	19%	15	\$4,900	\$410	\$40							\$5,350
OOCL	28%	21%	13										
P&O Nedlloyd	13%	17%	12	\$3,000	\$410								\$3,410
Hatsu Marine Ltd.	9%	4%	15										
Hanjin	5%	2%	16										
NYK Line	2%	5%	13	\$3,000	\$410	\$40		\$510					\$3,960
MOL	1%	31%	14	\$3,600	\$410	\$40							\$4,050
Evergreen	1%	1%	25	\$3,600		\$40		\$520					\$4,160
COSCO	1%	1%	18	\$3,200	\$410								\$3,610
Hyundai	1%	1%	15										

Weighted Average Container Rate \$4,768

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 82.4 \ 82.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	46%	46%	20										
NYK Line	21%	21%	21	\$3,200	\$410	\$40		\$510					\$4,160
P&O Nedlloyd	11%	11%	20	\$3,300	\$410								\$3,710
Evergreen	10%	10%	20	\$3,400		\$40		\$520					\$3,960
Hyundai	10%	10%	27										
Maersk-SeaLand	2%	2%	24	\$5,300	\$410	\$40							\$5,750
Weighted Average Container Rate													\$4,091

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 147.4 \ 290.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	26%	13%	19	\$4,900	\$410	\$40	6%						\$5,644
Evergreen	23%	12%	14	\$3,200		\$40		\$520					\$3,760
P&O Nedlloyd	19%	11%	12	\$3,000	\$410								\$3,410
OOCL	18%	9%	13										
Yang Ming	7%	4%	13										
NYK Line	3%	1%	12	\$3,000	\$410	\$40	6%	\$510					\$4,140
Hatsu Marine Ltd.	1%	1%	13										
APL	1%	1%	16										
Hanjin	1%	1%	13										
MOL	0%	48%	15	\$3,600	\$410	\$40							\$4,050
Weighted Average Container Rate													\$4,362

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 107.4 \ 111.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	45%	43%	26	\$5,300	\$410	\$40							\$5,750
OOCL	37%	36%	15										
NYK Line	9%	9%	19	\$3,200	\$410	\$40		\$510					\$4,160
Hyundai	4%	4%	20										
P&O Nedlloyd	3%	3%	18	\$3,300	\$410								\$3,710
MOL	2%	5%	16	\$6,850	\$410	\$40							\$7,300
Weighted Average Container Rate													\$5,436



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 75.8 \ 81.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	46%	43%	18	\$3,200	\$410	\$40		\$510					\$4,160
OOCL	43%	39%	19										
P&O Nedlloyd	11%	11%	19	\$3,300	\$410								\$3,710
MOL	0%	7%	21	\$6,850	\$410	\$40							\$7,300
Weighted Average Container Rate													\$4,070

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 2.3 \ 2.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	40%	40%	16	\$3,200	\$410	\$40	10%	\$510					\$4,480
OOCL	30%	31%	16										
P&O Nedlloyd	20%	20%	17	\$3,300	\$410								\$3,710
APL	4%	4%	20	\$3,850	\$410								\$4,260
Hyundai	2%	2%	23										
MOL	2%	2%	20	\$6,850	\$410	\$40							\$7,300
<b>Weighted Average Container Rate</b>													<b>\$4,402</b>

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: July 2005

Month\Year: 8.0 \ 22.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	50%	29%	10										
APL	50%	18%	10	\$3,550	\$410								\$3,960
MOL	0%	35%	10	\$3,600	\$410	\$40							\$4,050
Hyundai	0%	10%	11										
Maersk-SeaLand	0%	9%	10	\$4,900	\$410	\$40	51%						\$7,849
Weighted Average Container Rate													\$3,960